

07/14/03

**Middle Atlantic Swimming Inc**  
**Budget Overview**  
September 2003 through August 2004

	Sep '03 - Aug '04
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Registrations</b>	
Dues - Athlete	416,400.00
Dues - Club	11,000.00
Dues - Nonathlete	37,000.00
Dues - Transfer	4,000.00
<b>Total Registrations</b>	468,400.00
<b>Senior Program</b>	
<b>LSC Meets</b>	
Fall Classic	4,000.00
SC MIDs	4,000.00
LC MIDs	6,000.00
<b>Total LSC Meets</b>	14,000.00
<b>Total Senior Program</b>	14,000.00
<b>Age Group</b>	
<b>Club meets</b>	
A & ABC	72,000.00
Mini	4,000.00
<b>Total Club meets</b>	76,000.00
<b>LSC meets</b>	
EInvitational	21,000.00
WJOs	34,000.00
WZones	30,500.00
SJOs	20,000.00
SZones	17,000.00
<b>Total LSC meets</b>	122,500.00
<b>Camps</b>	2,000.00
<b>Total Age Group</b>	200,500.00
<b>Officials</b>	
Mini Rule Books	200.00
<b>Total Officials</b>	200.00
<b>Open Water Meets</b>	
Sanctions/Splash fees	1,200.00
<b>Total Open Water Meets</b>	1,200.00
<b>Administration</b>	
Sanctions	2,000.00
<b>Total Administration</b>	2,000.00
<b>Miscellaneous Income</b>	
Speedo Rebate	100.00
<b>Total Miscellaneous Income</b>	100.00
<b>Total Income</b>	686,400.00

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	Sep '03 - Aug '04
<b>Expense</b>	
<b>Registration</b>	
Committee Administration	0.00
Athlete	330,500.00
Club	7,000.00
Nonathlete	29,000.00
Postage	3,000.00
<b>Total Registration</b>	369,500.00
<b>Senior - exp</b>	
Committee Administration	100.00
Training Sessions	0.00
<b>Meets</b>	
Fall Classic - exp	4,000.00
Winter Mids - exp	4,000.00
Summer Mids - exp	6,000.00
<b>Total Meets</b>	14,000.00
<b>Travel</b>	
US Open	4,000.00
<b>Nationals</b>	
Spring	10,000.00
Summer	13,000.00
<b>Total Nationals</b>	23,000.00
<b>Juniors Replacement</b>	
Spring	14,000.00
Summer	16,000.00
<b>Total Juniors Replacement</b>	30,000.00
Olympic Trials	22,000.00
<b>Total Travel</b>	79,000.00
<b>Total Senior - exp</b>	93,100.00
<b>Operations</b>	0.00
<b>Age group - exp</b>	
Committee Administration	1,000.00
<b>Meets</b>	
Elite	14,500.00
Winter JOs	20,000.00
Winter Zones	42,500.00
Summer JOs	19,000.00
Summer Zones	22,000.00
<b>Total Meets</b>	118,000.00
<b>Camps</b>	
Open Water Camp	0.00
Committee Administration	200.00
Programs	2,000.00
<b>Total Camps</b>	2,200.00
<b>Total Age group - exp</b>	121,200.00
<b>Adapted Swimming</b>	
Committee Administration	100.00
Travel	1,000.00
<b>Total Adapted Swimming</b>	1,100.00
<b>Officials - expense</b>	
Committee Administration	250.00
<b>Clinics</b>	
Hospitality	150.00
Rule Books	200.00
Supplies	100.00
<b>Total Clinics</b>	450.00

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Shirts	150.00
<b>Total Officials - expense</b>	<b>850.00</b>
<b>Open Water</b>	
Program	3,000.00
Travel	
Zone	0.00
10K	1,000.00
5K	1,000.00
25K	1,000.00
FINA World Series	0.00
<b>Total Travel</b>	<b>3,000.00</b>
<b>Total Open Water</b>	<b>6,000.00</b>
<b>Club Services - exp</b>	
Committee Administration	600.00
<b>Total Club Services - exp</b>	<b>600.00</b>
<b>Coaches - exp</b>	
Committee Administration	200.00
<b>Total Coaches - exp</b>	<b>200.00</b>
<b>Education</b>	
Personnel Training	0.00
USS Seminars	2,000.00
Coach Development	1,500.00
Volunteer Development	1,700.00
<b>Total Education</b>	<b>5,200.00</b>
<b>Technical Planning</b>	100.00
<b>Zone Dues/Meeting</b>	1,000.00
<b>USAS Convention</b>	15,000.00
<b>LSC Administration</b>	
General Chair	
Administration	100.00
<b>Total General Chair</b>	<b>100.00</b>
Secretary	100.00
Treasurer	
Committee Administration	100.00
<b>Total Treasurer</b>	<b>100.00</b>
Finance	
Committee Administration	100.00
<b>Total Finance</b>	<b>100.00</b>
<b>Accounting/Audit</b>	1,800.00
<b>Review Section</b>	100.00
<b>Legal</b>	500.00
<b>Admin &amp; Communications</b>	
Committee Administration	200.00
Policy Manual/Handbook	200.00
Website	9,000.00
Gifts/Incentives	300.00
<b>Total Admin &amp; Communications</b>	<b>9,700.00</b>
<b>LSC Office</b>	
Pitney Bowes	650.00
Rent/Utilities	11,000.00
Telephone/Fax	6,000.00
Postage	150.00
Office equipment	800.00
Supplies	1,000.00
<b>Total LSC Office</b>	<b>19,600.00</b>
<b>Personnel</b>	
Committee Administration	100.00

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	Sep '03 - Aug '04
Payroll Expenses	
Gross Wages	55,400.00
Total Payroll Expenses	55,400.00
Total Personnel	55,500.00
Insurance	
Liability Insurance	600.00
Disability Insurance	400.00
Total Insurance	1,000.00
Total LSC Administration	88,600.00
Contributions	100.00
Dues and Subscriptions	100.00
Equipment Rental	6,000.00
Licenses and Permits	100.00
Repairs	
Computer Repairs	400.00
Equipment Repairs	600.00
Total Repairs	1,000.00
Total Expense	709,750.00
Net Ordinary Income	-23,350.00
Other Income/Expense	
Other Income	
Other Income	
Budget / Reserve	15,350.00
Budget /interest income	8,000.00
Total Other Income	23,350.00
Total Other Income	23,350.00
Net Other Income	23,350.00
Net Income	0.00